## RSPO BANKS ARE FINANCING NON-RSPO PALM OIL COMPANIES



### **Executive Summary**

Between 2010 and 2016, 8 RSPO member banks were involved in finance to at least 4non-RSPO member palm oil groups operating in South East Asia. Together, these RSPO banks provided corporate loans and revolving credits to the 4 non-RSPO member groups worth USD 212 million. They also held shares in these companies worth around USD 29 million.

The top 3 banks providing corporate loans and revolving credits to non-RSPO member companies are Standard Chartered (USD 26 million), HSBC (USD 72 million) and Credit Suisse (USD 94 million).

These are initial findings based on analysis of the data from the *Forests and Finance* website.<sup>1</sup>

If a palm oil company is member of the RSPO this does not necessarily meanits operations are certified. Some companies are member for years without certifying

<sup>&</sup>lt;sup>1</sup> Forestsandfinance.org

a single hectare. Therefore, banks should not use RSPO membership as a proxy for their due diligence, as they would risk getting involved with controversial companies.

However, RSPO membership is the first step towards certification. If little else, it is a sign of acknowledgement by the company that it needs to improve sustainability aspects of its operations. Financial institutions, and especially those that are RSPO members, should therefore consider it to be an absolute minimum requirement for their palm oil clients. This requirement should apply to all the services the banks provide, including their bond and shareholding portfolios.

Furthermore, the financial research is limited to the dataset of the ForestsandFinance website, which only covers syndicated financing andinvestments in bonds and shares. The data set is limited to only 40 major palm oil groups.

## **Analysis per bank**

#### **ANZ**

RSPO member since: 10 August 2008

ANZ provided revolving credits to **Jardine Matheson's Astra International** in 2010, 2011, 2013 and 2014, worth in total USD 8 million.

#### **BNP Paribas**

RSPO member since: 14 May 2011

BNP Paribas provided a revolving credit to **Jardine Matheson's Astra International** in 2010, when BNP Paribas was net yet an RSPO member, but also againin 2013, by when it was a RSPO member.In total,its revolving credit facilitieswere worth USD 3 million.

In 2015 it held shares in 2non-RSPOmember palm oil companies: Jardine Matheson's Astra Agro Lestari and Shin Yang's Sarawak Oil Palms, together worth USD 11 million.

#### Citigroup

RSPO member since: 27 October 2010

Citigroup provided revolving credits to **Jardine Matheson's Astra International** in 2010, the year it became a RSPO member, and again in 2013 and 2014, in total worth USD 7 million.

#### **Credit Suisse**

RSPO member since: 19 April 2010

Credit Suisseprovided a corporate loan to the **Rajawali Group's Green Eagle Resources** in 2014, worth USD 94 million.

In 2015 it held shares in Jardine Matheson Holdings and Jardine Matheson's Astro Agri Lestari, together worth over USD 1 million.

#### **HSBC**

RSPO member since: 3 August 2004

HSBC has provided a corporate loanto **Barito Pacific Group** in 2011 and 2012, worth in total USD 45. It provided revolving credit facilities to **Jardine Matheson's Astro Agro Lestari** in 2014 and 2015, worth USD 18 million, and to Jardine Matheson's **Astra International** in 2010, 2013 and 2014, worth USD 9 million.

In 2016 it held shares in 3 non-RSPO member companies: Jardine Matheson holdings, its AstraAgro Lestari and in Shin Yang's Sarawak Oil Palms, in total worth almost USD 15 million.

#### Rabobank

RSPO member since: 10 October 2004

The Rabobank has provided arevolving creditto **Jardine Matheson's Astra International** in 2010, worth USD 2 million.

#### **Standard Chartered**

RSPO member since: 21 May 2006

Standard Chartered provided corporate loans to Barito Pacific Groupin 2011, worth USD 20 million and to Jardine Matheson's Astra Agro Lestari in 2010, worth USD 3 million.

It provided revolving credit facilities to **Jardine Matheson's Astra International** in 2010 and in 2013, worth USD 3 million.

#### **UBS**

RSPO member since: 14 September 2012

In 2015 UBS held shares of subsidiaries of Jardine Matheson's Astra Agro Lestari and of Jardin Matheson Holdings, worth over USD 1 million.

## **Analysis per Company**

#### **Barito Pacific Group**

Neither Barito Pacific Group nor any of the four subsidiaries that are listed in the database (Barito Pacific, Barito Pacific Tbk, Grand UtamaMandiri and TintinBoyokSawitMakmur) are RSPO members.

Between 2011 and 2012 the group received USD 65 million worth of corporate loans from two RSPO member banks: HSBC (USD 45 mln) and Standard Chartered (USD 20 mln).

#### **Jardine Matheson**

Neither the holding company, nor Astra International or its subsidiary Astra Agro Lestari are RSPO members.

Between 2010 and 2016, the group received USD 54 million worth of corporates loans and revolving credit, from HSBC (USD 28 mln), Standard Chartered (USD 6 mln), ANZ (USD 8 mln), BNP Paribas (USD 3 mln), Citigroup (USD 7 mln) and Rabobank ((USD 2 mln).

#### Rajawali Group

Rajawaly Group is not a member of the RSPO, neither was its subsidiary Green Eagle Resources in 2014, when it received a USD 94 million corporate loan from Credit Suisse.

In December 2014, Green Eagle Resources was bought by BW plantations, which at the same time changed its name to Eagle High Plantations. This company is an RSPO member, as BW plantations has been a (non-active) member of the RSPO since 2008.

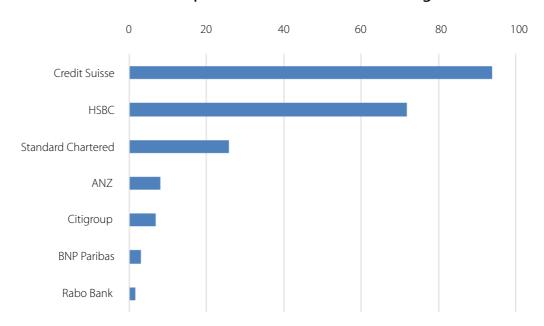
#### **Shin Yang**

Shin Yang's subsidiary Sarawak Oil Palms Berhad is not an RSPO member.

In 2015, both BNP Paribas and HSBCheld shares in Sarawak Oil Palms, worth USD 24 million.

Figure 1. Corporate loans and revolving credits provided by RSPO member banks to non-RSPO member companies operating in South East Asia, between 2010 and 2016. Values in USD million

#### Corporate Loans and Revolving Credits



# Financial services to non-RSPO member companies

| Bank        | Group - Client / Type of finance      | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | Total |  |
|-------------|---------------------------------------|------|------|------|------|------|------|------|-------|--|
|             |                                       |      |      |      |      |      |      |      |       |  |
| ANZ         | JardineMatheson - Astra International |      |      |      |      |      |      |      |       |  |
|             | Revolving credit facility             | 2    | 2    |      | 2    | 2    |      |      | 8     |  |
|             |                                       |      |      |      |      |      |      |      |       |  |
| BNP Paribas | Jardine Matheson - Astra Agro Lestari |      |      |      |      |      |      |      |       |  |
|             | Shareholding                          |      |      |      |      |      | 1    |      | 1     |  |
|             | JardineMatheson - Astra International |      |      |      |      |      |      |      |       |  |
|             | Revolving credit facility             | 2    |      |      | 1    |      |      |      | 3     |  |
|             | Shin Yang - Sarawak Oil Palms         |      |      |      |      |      |      |      |       |  |
|             | Shareholding                          |      |      |      |      |      | 10   |      | 10    |  |
|             |                                       |      |      |      |      |      |      |      |       |  |
| Citigroup   | JardineMatheson - Astra International |      |      |      |      |      |      |      |       |  |
|             | Revolving credit facility             | 2    |      |      | 3    | 2    |      |      | 7     |  |
|             |                                       |      |      |      |      |      |      |      |       |  |
|             |                                       |      |      |      |      |      |      |      |       |  |

| Credit<br>Suisse | Jardine Matheson - Astra Agro Lestari  |   |    |   |    |    |    |     |  |  |
|------------------|--|---|----|---|----|----|----|-----|--|--|
|                  | Shareholding                           |   |    |   |    |    |    | 0.4 |  |  |
|                  | Jardine Matheson Holdings              |   |    |   |    |    |    |     |  |  |
|                  | Shareholding                           |   |    |   |    |    |    | 1   |  |  |
|                  | Rajawali Group - Green Eagle Resources |   |    |   |    |    |    |     |  |  |
|                  | Corporate loan                         |   |    |   |    | 94 |    |     |  |  |
|                  |  |   |    |   |    |    |    |     |  |  |
|                  | Barito Pacific Group                   |   |    |   |    |    |    |     |  |  |
|                  | Corporate loan                         |   | 40 | 5 |    |    |    |     |  |  |
|                  | Jardine Matheson - Astra Agro Lestari  |   |    |   |    |    |    |     |  |  |
| НЅВС             | Revolving credit facility              |   |    |   | 10 | 8  |    |     |  |  |
|                  | Shareholding                           |   |    |   |    |    |    | 0.2 |  |  |
|                  | JardineMatheson - Astra International  |   |    |   |    |    |    |     |  |  |
|                  | Revolving credit facility              | 2 |    |   | 3  | 4  |    |     |  |  |
|                  | JardineMatheson Holdings               |   |    |   |    |    |    |     |  |  |
|                  | Shareholding                           |   |    |   |    |    |    | 0.1 |  |  |
|                  | Shin Yang - Sarawak Oil Palms          |   |    |   |    |    |    |     |  |  |
|                  | Shareholding                           |   |    |   |    |    | 14 |     |  |  |

| Rabobank              | JardineMatheson - Astra International |   |    |  |   |     |  |    |  |  |
|-----------------------|---------------------------------------|---|----|--|---|-----|--|----|--|--|
|                       | Revolving credit facility             | 2 |    |  |   |     |  |    |  |  |
|                       |                                       |   |    |  |   |     |  |    |  |  |
| Standard<br>Chartered | Barito Pacific Group                  |   |    |  |   |     |  |    |  |  |
|                       | Corporate loan                        |   | 20 |  |   |     |  | 2  |  |  |
|                       | Jardine Matheson - Astra Agro Lestari |   |    |  |   |     |  |    |  |  |
|                       | Corporate loan                        | 3 |    |  |   |     |  |    |  |  |
|                       | JardineMatheson - Astra International |   |    |  |   |     |  |    |  |  |
|                       | Revolving credit facility             | 2 |    |  | 1 |     |  |    |  |  |
|                       |                                       |   |    |  |   |     |  |    |  |  |
| UBS                   | Jardine Matheson - Astra Agro Lestari |   |    |  |   |     |  |    |  |  |
|                       | Shareholding                          |   |    |  |   | 0.4 |  | 0. |  |  |
|                       | JardineMatheson Holdings              |   |    |  |   |     |  |    |  |  |
|                       | Shareholding                          |   |    |  |   | 1   |  |    |  |  |

Table 1. Values in USD millions.

